

First Federal Leasing Questionnaire

How did you hear about First Federal Leasing?

Why are you looking for a new funding source?

Do you have any other sales offices? If yes please provide the contact name, address and phone number.

Please list your membership in any leasing organizations. _____

What % of business is: End-user _____ Vendor _____

Type of equipment: _____

How long have you been with some of your vendors? _____

What % of deals do you close in person? _____

How many CBR's do you provide for each deal? _____

Do you have the ability to pull: D&B _____ Accurint _____

What type of front-end software do you use to track your deals? _____

What is the size of your average deal? _____ Average monthly volume? _____

How many deals per month do you think you could give us? _____

Are you properly licensed in your state to do business? If not, why? _____

If you are located in California, do you have a California lender license? _____

If you do business in California, do you have a California broker license? _____

Any addition information you would like us to know about your company or owners?
